Vollmer Coaching is our NEW Recession Adjusted Real Estate Investing Mentorship, where we Help YOU Unlock the Power of Financial Freedom and Take Control of YOUR Life. You'll work 1 on 1 with Max and Katie to become the Real Estate Investor YOU want to be and capture MASSIVE Opportunities and Build Generation Wealth despites the global Recession.

<u>Vollmer Coaching</u> offers <u>Joint Venture Opportunities</u> for Students to help you from A to Z with YOUR First/Next Real Estate Deal!

#### **Level Up RE Entrepreneur Master Class - Deliverables**

- ☐ Access to Max and Kaitlin as your <u>Business Mentors</u>
  - 1:1 Business Plan and Scaling Session
  - Direct <u>VIP Access</u> to our Personal Cell for immediate Response as well as our Community
- $\square$  Access to exclusive <u>Joint Venture</u> Opportunities
  - You find a Deal in Florida (we show you How To and Give you the Tools)
  - We <u>Inspect</u> the Deal for you, <u>Fund</u> the Bridge Loan and get you <u>Approved</u> with Lenders (build your Resume) + we handle the entire <u>Rehab and Selling</u>
  - We help you with the <u>Refinance</u> and Help you Start
     Owning Real Estate

| ☐ Access to our <u>Business Blueprints</u>                                  |  |  |  |  |  |
|---|--|--|--|--|--|
| <ul> <li>How we have done 400+ wholesale and fix-and flip</li> </ul>        |  |  |  |  |  |
| transactions  |  |  |  |  |  |
| <ul> <li>How we have <u>raised \$25 million</u> in Private Funds</li> </ul> |  |  |  |  |  |
| <ul> <li>How we have build <u>Passive Income</u> Streams</li> </ul>         |  |  |  |  |  |
| through Long- and Short-Term Rental Syndications                            |  |  |  |  |  |
| ☐ Access to all our <u>Contracts and Scripts</u>                            |  |  |  |  |  |
| ☐ Access to all our <u>Systems and Processes</u>                            |  |  |  |  |  |
| ☐ Access to our <u>Network of Service Providers</u>                         |  |  |  |  |  |
| <ul> <li>Acquisition and Disposition Service Providers</li> </ul>           |  |  |  |  |  |
| <ul> <li>Data Service Providers</li> </ul>                                  |  |  |  |  |  |
| <ul> <li>Sales Training Service Providers</li> </ul>                        |  |  |  |  |  |
| <ul> <li>Website and Software Service Providers</li> </ul>                  |  |  |  |  |  |
| ☐ Free Ticket to our next Live Event in Tampa                               |  |  |  |  |  |

### **MasterClass Structure (3 Phases)**

#### Phase 1

## **Onboarding 1:1 Business Set-up**

| ☐ Full 1:1 Business Audit                                |
|--|
| ☐ Build out Your Business Plan                           |
| ☐ Work through Your Bottlenecks                          |
| ☐ Help you Scale and Get more Efficient                  |
| ☐ Help you Create new Systems and Processes              |
| ☐ Help you with Accountability. Action Items and Mindset |

#### Phase 2

### **Group Coaching Calls (Education and Access)**

- ☐ 3-4 Calls a Week with Max as Your Business Mentor
- ☐ Business Fundamentals Call
  - Mindset and Accountability (the core of all success)
  - Overcoming struggles
  - Change of mindset and motivation (best practices)
- □ Wholesale Calls
  - How to find Deals, make Offers and underwrite Deals
  - Build out your Wholesale Business (System and Processes)
  - Sales and Negotiation Training
  - Scripts and Role-Play
  - Acquisition and Lead Management
  - Property Inspection and Rehab Calculator + Process
  - Disposition (Wholesale, Flip, and Rentals)
  - Fix and Flip (How To) ... for when you have a great Deal
- ☐ Creative Deal Structure Calls
  - Creative Financing
  - o Subject To and Seller Financing
  - Syndicating Rentals (Long- and Short-Term)
  - Multi-Family Syndications (Basic Overview)
- ☐ Question and Answer (Office Hours)
  - Bi-Weekly Calls
  - If Requested through Group Chat (then weekly)
- □ Bonus Calls
  - 1:1 Business Consultations with Max

#### Phase 3

| Joint | Venture -  | Monetization | of YOUR  | <b>Efforts:</b> |
|-------|------------|--------------|----------|-----------------|
|       | ACHICALC - | MONGLIZATION | UI I UUR | LIIUI LS.       |

□ We help you Setting up your Business and Teach you how to Find, Negotiate and Underwrite these Deals
 □ Once You have a Deal, we help You get it under Contract and Inspect the Property for you (Tampa, FL market)
 □ We help you Build your Resume with Lenders and get you Approved for a Bridge Loan
 □ We do the entire Renovation/Rehab and Project Management for you (+ Teaching you How To Do It)
 □ We Help you either Sell or Refinance the Property
 □ In other Markets our JV Opportunities are limited, but we still help you Hands On, as Much as Possible

## **GOALS:**

□ Help you Get your First or Next Deal \$\$\$
 □ Help you be a Better Entrepreneur (Mindset)
 □ Help you Break out of the System + be Financially Free
 □ Help you Sustain through a Recession Environment
 □ Help you Capture more Opportunities and Leads

### **ACTION STEPS:**

- ☐ Commit Time and Effort towards your Success (10h+)
- ☐ Be Time Efficient and Follow your Business Plan
- ☐ Take Massive Action
- □ Keep a Positive Winning Mindset
- ☐ Visualize and Feel Your Success
- ☐ Continue to Educate Yourself (Daily)
- ☐ Work Hard and Seek Support if Needed